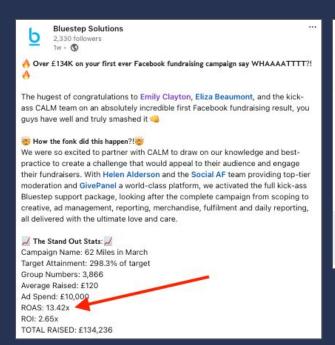
Part 1 - what makes a REALLY successful Facebook Challenge in 2024?

Meta EEA announcement



\$800m+ through GivePanel!







Social AF

650 followers

Facebook Challenge success relies on

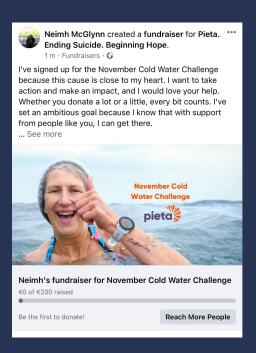
- I. A great "hook"
- 2. A high conversion **funnel**
- Creating a great participant experience



A great "hook"



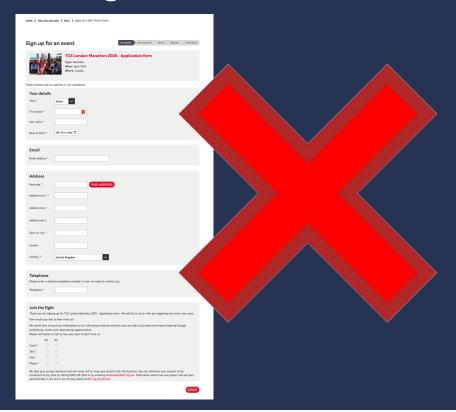




What makes a great HOOK?

- 1. Different / Unusual
- 2. Desirable they want to do it
- 3. Seasonal
- 4. Not too complex or difficult

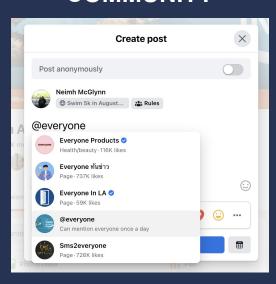
A high converting funnel



Don't forget it's all about the experience

Most of these people will be NEW

COMMUNITY



MERCH



MEDALS



Host a great experience for your **guests** and the fundraising will follow. Don't be transactional.

Summary

- I. A great "hook"
- 2. A high conversion **funnel**
- 3. Creating a great participant experience

